

# 30 Day Close-Out Strategy

All Data is as of 9/8/08



## September 9 – October 7

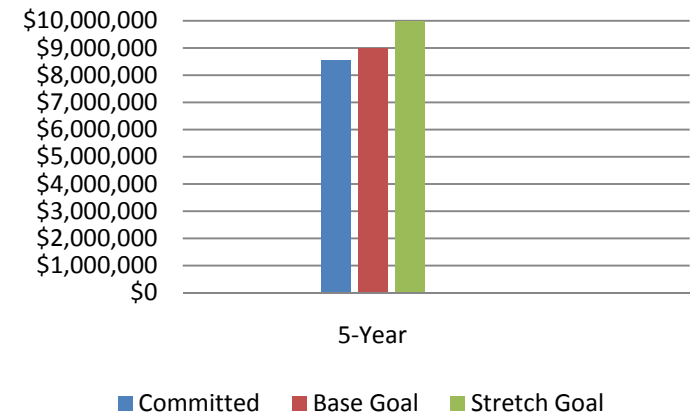
Item/Task	Staff	Due
Continue telephone and e-mail follow up	RDG/GP/Exec. Committee	Weekly
Send letters to companies that have not returned their letter of intent	RDG/GP	Weekly
Continue phone calls to current investors that have not been met with.	GP	Weekly
Mail request letter to targeted Chamber members who are not currently investors	RDG/GP	Sept. 9
Prepare and deliver Campaign Close out Report	RDG	Oct. 7

## Companies Expected to Reach Decision in September

Total: \$905,000 over 5 years

Organization	Contact Name	Follow-Up Date
R. Steve Bowden & Associates	Steve Bowden	04/01/2008
Kotis Properties	Marty Kotis III	08/21/2008
Prudential Carolinas Realty	Becky Dougherty	09/01/2008
Koury Corporation	Steve Showfety	09/08/2008
Epes Carriers, Inc.	Al Bodford	09/15/2008
Piedmont Natural Gas Company	Jeff Hedrick	09/15/2008
Simpson Schulman & Beard	Brett Schulman	09/15/2008
Tuggle Duggins	Kenneth Johnson	09/15/2008
Old Dominion Freight Line	David Congdon	09/20/2008
Banner Pharmacaps Inc.	Robert Gretton	09/25/2008
SunTrust Bank	Spence Broadhurst	09/26/2008
Community Foundation of Greater Greensboro	Walker Sanders	09/29/2008
Womble Carlyle Sandridge & Rice	Greg Chabon	09/29/2008
Nexsen, Pruet, Adams, Kleemeier	Bill Wilcox, IV	09/30/2008

## Committed Over 5-Years



## Committed For 2009

